# Algorithms for Online Labour Marketplaces

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## **Online labor marketplaces**

- We will see an increase in the sophistication of systems that use and guide user actions
- Require models and algorithms to capture the human elements
  - What skills people have
  - Efficiency
  - Time availability
  - Human-human relationship
  - Incentive and behavioral issues
  - Human errors / disagreements
  - Work organization

# Online collaborative systems

Several success stories indicate that much more is possible:

Tagging/geotagging systems: Content creation systems: YAHOO! ANSWERS Online labor markets: Elance<sup>•</sup> **Upwork**<sup>M</sup> freelancer guru Crowdsourcing: CrowdFlower amazon mechar Open source community Polymath project:

## This lecture

We will look at two specific problems:

- How can we form teams of experts online when compatibility between experts is modelled by a social network
- How can we decide online when to use outsourced workers, when to hire workers in a team and when to fire inactive workers

## This lecture

We like to solve the above problems while achieving:

- Good performance of formed teams on allocated tasks
- Fair distribution of the task load between experts
- Low coordination overhead within a team
- Good trade-offs between outsourcing and hiring/salary cost

# Online collaborative systems

Several success stories indicate that much more is possible:



### **Team formation**



## **Team formation**





Cluster hires: Which experts should be hired?

Industrial and business settings

Online collaborations: Can teams really work online?

## Team formation



Traditional classroom: How to create good study groups?

Massive Online Courses (MOOCS): How to bring in social aspects?

# **Team formation Research environments** Writing proposals with others Cluster hires with diversity Collaborative problem solving Solve uzzles

Science





















#### FRANK SINATRA !! DEAN MARTIN SAMMY DAVIS ... PETER LAWFORD ANGIE DICKINSON. **OCEANS 11**

Nobody else would have dared it because nobody else would have the nerve! Just Danny Ocean and his 11 pals – the crazy night they blew all the lights in Las Vegas!...









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AN INE DARCEY PIERE GRASSET ROBERT HOSSEIN MARCEL LUPOVICI - MAGALI NOEL - MARIE SABOURET - CLAUDE SYLVAIN

- 1111



### oDesk – Team sizes over time



Number of contractors working in teams of given team size, over time, on oDesk.com

Year - Week

# The Online Team Formation Problem

## Related work

#### **Business & Management Science**

[Lau et al. 1998] [Li et al. 2005] [Choi et al. 2010] [Thatcher et al. 2003] [Molleman 2005] [Polzer et al. 2006] [Bezrukova et al. 2009] [Pearsall et al. 2008] [Jehn et al. 2010] [Gratton et a. 2007] [Shaw 2004]

### **Education Sciences**

### Social Research

[Slavin 1987] [Kulik 1982] [Kerchoff 1986] [Kulik et al. 1992] [Mislevy 1983] [Lazarowitz et al. 1995] [Vygotsky et al. 1978]

[DeGroot 1974] [Friedkin et al. 1990] [Jackson et al. 2008] [Friedkin et al. 1999]

### **Computer Science**

[Anagnostopoulos et al. 2010] [Okimoto et al. 2015] [Agrawal et al. 2014] [Lappas et al. 2009] [Sozio et al. 2010] [Gajewar et al. 2012] [Anagnostopoulos et al. 2012] [Yildiz et al. 2013] [Kargar et al. 2013] [Dorn et al. 2010] [Kargar et al. 2011] [Li et al. 2010] [Bell, 2007] [Majumder 2012] [Golshan et al. 2014]

# Set-cover view of team formation



# Set-cover view of team formation

Experts



Single task



## Basic formulation: set cover



**Problem:** Given a pool of experts, a single task hire the minimum-cost subset of experts that can complete (i.e., cover) the task

### Facts:

- The problem is NP-hard
- Greedy algorithm is a a good approximation algorithm

# Setting

- Pool of people with different skills
- Stream of tasks/jobs arriving online
- Tasks have some skill requirements
- Create teams on-the-fly for each job
  - Select the right team
  - Satisfy various criteria



# Criteria

- Fitness
  - E.g. success rate, maximize expected number of successful tasks
  - Depends on:
    - People skills
    - Ability to coordinate
- Fairness: everybody should be involved in roughly the same number of tasks
- Efficiency:

Cost of outsourced tasks vs cost of hired workers

• Trade-offs may appear: do you see how?

# Basic formulation: Skills and people



- *n* People/Experts
- *m* Skills
- Each person has some skills

 $\mathbf{p}^1, \mathbf{p}^2, \dots, \mathbf{p}^n$  $\mathcal{S} = \{0, 1\}^m$  $\mathbf{p}^i \in \mathcal{S}$ 

# Basic formulation: jobs & teams



- Stream of *k* Jobs/Tasks
- A job requires some skills
- *k* Teams are created online
- A team must cover all job skills

$$\mathbf{J^1}, \mathbf{J^2}, \dots, \mathbf{J^k}$$
  
 $\mathbf{J^j} \in \mathcal{S}$   
 $Q^j \subseteq \{\mathbf{p^1}, \mathbf{p^2}, \dots, \mathbf{p^n}\}$ 

Load:  $L(\mathbf{p}) = |\{j; \mathbf{p} \in Q^j\}|$ 

## **Coordination cost**

- Coordination cost measures the compatibility of the team members
- Example of  $d(\mathbf{p}^i, \mathbf{p}^j)$ :
  - Degree of knowledge
  - Time-zone difference
  - Past collaboration



- Select teams that minimizes coordination cost c(Q):
  - Steiner-tree cost
  - Diameter
  - Sum of distances

## Framework

- Jobs/Tasks (k)
- People (*n*)
- Skills (m)
- Teams (*k*)
- Distance between people
- Team coordination cost
- Score/fitness
- Load

 $\mathcal{J} = \{\mathbf{J}^{\mathcal{I}}; j = 1, 2, \dots, k\}$  $\mathcal{P} = \{\mathbf{p}^{j}; j = 1, 2, ..., n\}$  $S = \{0, 1\}^m$  or  $S = [0, 1]^m$  $Q^j \subseteq \mathcal{P}$  $d(\mathbf{p}^i, \mathbf{p}^j)$  $c(Q^j)$  $s(Q^j, \mathbf{J}^j)$  $L(\mathbf{p}) = |\{j; \mathbf{p} \in Q^j\}|$ 

# **Binary Profiles**

In this talk (and most the work): Binary skill profiles

 $\mathcal{S} = \{\mathbf{0},\mathbf{1}\}^m$ 

- A person either has a skill or not
- Team has a skill if a person has it
- A job either requires it or not
- Score of a team Q for task J

 $s(Q, \mathbf{J}) = \begin{cases} 1, & \text{if } Q \text{ has all the skills of } \mathbf{J}, \\ 0, & \text{otherwise.} \end{cases}$ 

- Covering problem
- Other options are available

# Online Balanced Task Covering

## 1. Balanced task covering

- Cover all the jobs  $s(Q^j, \mathbf{J}^j) = 1 \quad \forall j = 1, \dots, k$
- Objective  $\min \max_{j} L(\mathbf{p}^{j})$
- NP-hard problem even with k = 2
- Offline setting has a randomized approx. algo. That succeeds with prob  $1 - \delta$  with ratio  $O\left(\log\left(\frac{mk+n}{\delta}\right)\right)$
- Does it exist an O(1)-APX?

## Our modeling approach

- Set a desirable coordination cost upper bound *B*
- Online solve



- Must concurrently solve various combinatorial problems:
  - Set cover
  - Steiner tree
  - Online makespan minimization

## Our modeling approach

Job	<b>p</b> <sub>1</sub>	p <sub>2</sub>	p <sub>3</sub>	<b>p</b> <sub>4</sub>	$p_5$	p <sub>6</sub>	<b>p</b> 7	Qj
1		✓		✓	<b>√</b>			$Q_1 = \{p_2, p_4, p_5\}$
2	✓			✓		✓		$Q_2 = \{p_1, p_4, p_6\}$
3			<b>√</b>	✓				$Q_3 = \{p_3, p_4\}$
4	✓				✓		✓	$Q_4 = \{p_1, p_5, p_7\}$
5		<b>√</b>	<b>√</b>	✓	<b>√</b>			$Q_5 = \{p_2, p_3, p_4, p_5\}$
6			✓		✓	✓		$Q_6 = \{p_3, p_5, p_6\}$
7	<b>√</b>	<b>√</b>						$Q_7 = \{p_1, p_2\}$
8	✓	✓	✓	✓			✓	$Q_8 = \{p_1, p_2, p_3, p_4, p_7\}$
9			<b>√</b>	<b>√</b>	<b>√</b>			$Q_9 = \{p_3, p_4, p_5\}$
Load	4	4	5	6	5	2	2	

Competitive ratio = max -

cost of alg's online solution on instance I

best offline solution on instance I

## Balanced task covering – Online

- Evaluate by competitive ratio
  - Compare with optimal offline assignment
  - Offline has full information
- Simple heuristics
  - Assemble the team of minimum size
  - Assemble the team that minimize the maximum load of a  $\max_{p \in Q} L^t(p)$ person:
  - Assemble the team that minimize the sum of the loads of the team:  $\sum L^{t}(p)$
  - Competitive ratios are bad:  $\Omega(n), \Omega(k), \Omega(\sqrt{m})$
- In practice some are OK

# Algorithm ExpLoad

When a task arrives at time t

• Weight each person **p** by

 $(2n)^{L_t(\mathbf{p})}$ 

Load of **p** at

time t

Select team Q that <u>covers all task skills</u> and minimizes

 $\sum_{\mathbf{p}\in Q}(2n)^{L_t(\mathbf{p})}$ 

- Weighted set cover problem
- **Theorem.** Competitive ratio =  $O(\log m \log k)$
### Experiments

#### Mapping of data to problem instances

Dataset	Experts	Tasks
IMDB	Movie directors	Audition actors
Bibsonomy	Prolific scientists	Interview scientists
Flickr	Prolific photographers	Judge photos

#### **Summary statistics**

Dataset	Experts	Tasks	Skills	Skills/	Skills/
				$\operatorname{expert}$	$\operatorname{task}$
IMDB	725	2173	21	2.96	11.10
Bibsonomy	816	35506	793	7.64	4.44
Flickr.art	504	59869	12913	49.90	15.73
Flickr.nature	2879	112467	26379	31.25	15.45





We report mean, maximum, and additional columns as follows:  $\phi_{.9}$  denotes the 90% quantile;  $\sigma_{.9}$  is the maximum team size that an algorithm allocates provided that each task is covered only up to 90% of the required skills; finally,  $\lambda_{.1}$  is the mean load of the 10% more loaded experts.

	Team size statistics				Expe	Experts load statistics			
Method	mean	$\phi_{.9}$	$\sigma_{.9}$	max	mean	$\phi_{.9}$	$\lambda_{.1}$	max	
	•				•				
IMDB									
Size	2.31	4	3	<b>5</b>	6.92	11	58	1260	
MaxLoad	3.27	4	3	7	9.80	45	53	65	
SumLoad	4.75	7	3	10	14.23	32	46	65	
ExpLoad	3.80	5	3	9	11.38	32	47	64	
-	1				1				
Bibsonomy									
Size	2.70	5	5	22	117.66	251	397	1417	
MaxLoad	2.92	5	3	22	127.13	248	353	700	
SumLoad	3.13	6	7	25	136.05	244	343	701	
ExpLoad	2.83	5	4	22	123.27	258	365	700	
Flickr.nature									
Size	6.34	10	25	29	247.85	439	823	6645	
MaxLoad	7.38	11	27	31	288.22	468	571	941	
SumLoad	7.53	12	30	35	294.09	438	535	937	
ExpLoad	7.08	11	28	<b>34</b>	276.60	475	587	964	

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## Online Balanced Task Covering with Coordination Cost

## 2. Coordination cost

- Have not taken into account coordination cost
- Distance between people  $d(\mathbf{p}^i, \mathbf{p}^j)$
- Team coordination cost  $c(Q^j)$
- Select teams that minimizes  $c(Q^j)$ 
  - Steiner-tree cost
  - Diameter
  - Sum of distances



## **Coordination cost**

Steiner-tree cost

Diameter •







Sum of distances



# **Conflicting goals**

- We want solutions that minimize
  - Load
  - Coordination cost
  - and satisfy each job.

# Our modeling approach

- Set a desirable coordination cost upper bound *B*
- Online solve

$$\min \max_{i} L(\mathbf{p}^{i}) \\ s(\mathbf{J}^{j}, Q^{j}) = 1 \quad \forall j \in \mathcal{J} \\ c(Q^{j}) \leq B \quad \forall j \in \mathcal{J}.$$

- 3 different problems for the 3 different coordination costs
- This talk: focus on Steiner tree coordination cost

# Algorithm

At every step t:

- Combine ExpLoad with coordination cost constraint  $\Rightarrow$
- Find a team that:
  - Covers all required skills
  - Satisfies  $c(Q) \leq B$

– Minimizes 
$$\sum_{\mathbf{p}\in Q}(2n)^{L_t(\mathbf{p})}$$

• How?

## At every step t



- Incorporate to the graph  $\lambda(2n)^{L_t(p)}$
- Solve a variant of Steiner tree. Get a solution that
  - Covers all required skills
  - Satisfies  $c(Q) \leq \beta B$

- *a*-approximates 
$$\sum_{\mathbf{p} \in Q} (2n)^{L_t(\mathbf{p})}$$

• Different graphs in the family tradeoff between  $\alpha$ ,  $\beta$ 

## Result

We wanted:

$$\min \max_{i} L(\mathbf{p}^{i})$$
$$s(\mathbf{J}^{j}, Q^{j}) = 1 \qquad \forall j \in \mathcal{J}$$
$$c(Q^{j}) \leq B \qquad \forall j \in \mathcal{J}.$$

**Theorem.** The algorithm satisfies:

$$\begin{array}{ll} \alpha \text{-approximates} & \min\max_i L(\mathbf{p}^i) \\ & s(\mathbf{J}^j, Q^j) = 1 \quad \forall j \in \mathcal{J} \\ & c(Q^j) \leq \beta B \quad \forall j \in \mathcal{J}. \end{array}$$

• Can obtain  $\alpha$ ,  $\beta = O(\log(n, m, k))$ 

## **Group Steiner Tree**

- Group Steiner Tree: Construct a Steiner tree that connects at least one node for each group
- Heuristics for Group Steiner Tree:
- 1. LLT [Lappas, Liu, Terzi, KDD 2009]
  - Connect each skill  $J_l$  to all experts that own the skill
  - Construct a Steiner tree connecting all skills of J

## Group Steiner tree

2. Set Cover (SC): Cover all skills with experts.

At each step select the most effective expert  $\mathbf{p}^{\mathbf{J}}$ cost-effectiveness:  $\frac{gain(\mathbf{p}^{j})}{loss(\mathbf{p}^{j})}$ 

 $gain(\mathbf{p}^{j})$  # newly covered skills

 $loss(\mathbf{p}^j)$ 

distance to experts selected so far plus  $\lambda^*$  ExpLoad of the expert

## **Experiments Bibsonomy**

Experts = prolific authors

- Task = interview scientists
- Distance = f( #collaborations )

Optimize over 🗎



## **Experiments Bibsonomy**

Experts = prolific authors

Task = interview scientists

Distance = f( #collaborations )



## **Experiments IMDB**

Experts = directors

Task = find a cast

Distance = f( #common actors directed )



## Online Team Formation with Outsourcing

- Create teams of workers for solving tasks/jobs that arrive online
- Tasks and workers are represented as a set of skills
- At each time step a new task arrives
- A team must be created to cover all the task skills
- Each member of the team can be either hired or a freelance worker
- Each worker  $W_r$  has a hiring  $(C_r)$ , salary  $(\sigma_r)$ , and outsourcing  $(\lambda_r)$  cost
- **Goal:** design an online, cost-minimizing algorithm for hiring, firing, and outsourcing.

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$$w_1 = \{s_1\} \\ w_2 = \{s_2, s_4\} \\ w_3 = \{s_2, s_3\}$$

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### Quality of online algorithms

#### Goal:

Design a polynomial-time online algorithm for the TFO problem with a small competitive approximation ratio.

Competitive approximation ratio of an online algorithm:

 $\max_{Stream of Tasks} \frac{Cost \ of \ the \ Algorithm}{Cost \ of \ an \ Optimal \ Algorithm}$ 

### Methodology

- TFO-LumpSum: <u>no salary</u> and <u>no firing</u>. Design a polynomial time online algorithm with a logarithmic competitive approximation ratio.
- 2. TFO: full version.

Design a polynomial time online algorithm with a logarithmic competitive approximation ratio, by modifying the algorithm for TFO-LumpSum.

### Methodology

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Design a polynomial time online algorithm with a logarithmic competitive approximation ratio, by modifying the algorithm for TFO-LumpSum.

## TFO-LumpSum: Online primal-dual technique

- $x_r = 1$  if worker  $W^r$  is hired, 0 otherwise.
- $f_{rt} = 1$  if worker  $W^r$  is outsourced for performing task  $J^t$ , 0 otherwise.

Linear program for LUMPSUM:  $\min \sum_{r=1}^{n} \left( C_r x_r + \lambda_r \sum_{t=1}^{T} f_{rt} \right)$ subject to:  $\forall t = 1, \dots, T, \ell \in J^t$ :  $\sum_{W^r \in P_\ell} (x_r + f_{rt}) \geq 1$   $\forall t = 1, \dots, T, r = 1, \dots, n$ :  $x_r, f_{rt} \geq 0$ 

 $C_r$  Hiring fee, paid when worker *r* is hired.  $\lambda_r$  Outsourcing fee, paid every time *r* performs a task.

## TFO-LumpSum: Online primal-dual technique

- $x_r = 1$  if worker  $W^r$  is hired, 0 otherwise.
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 $\lambda_r$  Outsourcing fee, paid every time *r* performs a task.

### **TFO-LumpSum: Algorithm**

#### When job $J^T$ arrives:

Step 1: Increase potentials: for each skill  $\ell \in J_{\mathcal{F}}^T$ : while  $\sum_{W^r \in P_\ell} \left( \tilde{x}_r + \tilde{f}_{rT} \right) < 1$ :  $u_{\ell t} \leftarrow u_{\ell t} + 1$ for each  $W^r \in P_\ell : \tilde{x}_r \leftarrow \tilde{x}_r \left(1 + \frac{1}{C_r}\right) + \frac{1}{nC_r}$ for each  $W^r \in P_{\ell}$ :  $\tilde{f}_{rT} \leftarrow \tilde{f}_{rT} \left(1 + \frac{1}{\lambda_r}\right) + \frac{1}{n\lambda_r}$ Step 2: Perform randomized rounding to decide which worker to hire and to whom to outsource **repeat**  $\rho$  times: for each  $W^r \in P_{\tau}^{\mathcal{F}}$ with probability  $\Delta \tilde{x}_r$ : hire worker  $W^r$  (set  $x_r \leftarrow 1$ ) with probability  $f_{rT}$ : outsource worker  $W^r$  (set  $f_{rT} \leftarrow 1$ )

- n: total number of workers.
- *m:* total number of skills.
- C\*: maximum hiring cost.

Running time:  $O\left(n\left(|J^{T}|\log n + \log m + \log C^{*}\right)\right)$ 

Competitive approximation ratio:  $O(\log n(\log m + \log C^*))$
## Methodology

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   Design a polynomial time online algorithm with a logarithmic competitive approximation ratio, by modifying the algorithm for TFO-LumpSum.

## TFO

**Theorem.** There exists a a polynomial time online algorithm for TFO with competitive approximation ratio

$$O((\log m + \log C^* + \log T^*) \log n)$$

**Proof.** Use online primal–dual schema with a more complicated set of integer and linear programs.

m: total number of skills.

- *C\*: maximum hiring cost.*
- *T\*: number of tasks in the stream.*
- n: total number of workers.

## TFO

**Theorem.** There exists a a polynomial time online algorithm for TFO with competitive approximation ratio

$$O((\log m + \log C^* + \log T^*) \log n)$$

**Proof.** Use online primal–dual schema with a more complicated set of integer and linear programs.

$$\begin{array}{l} \text{Linear program for TFO:} \\ \min \sum_{r=1}^{n} \left[ \sum_{I \in I} C_r x(r, I) + \sum_{t=1}^{T} \lambda_r f_{rt} + \sum_{I=1}^{T} \sigma_r g_{rt} \right] \\ \text{subject to} \\ \forall t = 1 \dots T, l \in J^t : \\ \\ \forall t = 1 \dots T, r = 1 \dots n : \\ \\ \forall t = 1 \dots T, r = 1 \dots n, I \in I : \\ \\ \forall t = 1 \dots T, r = 1 \dots n, I \in I : \\ \end{array}$$

$$\begin{array}{l} \min \sum_{I \in I: t \in I} x(r, I) \\ I \in I: t \in I \\ \\ x(r, I), f_{rt}, g_{rt} \geq 0 \end{array}$$

$$\begin{array}{l} m: \quad total \; number \; of \; skills. \\ C^*: \; maximum \; hiring \; cost. \\ T^*: \; number \; of \; tasks \; in \; the \; stream. \\ n: \quad total \; number \; of \; workers. \end{array}$$

### **Experiments: Datasets**

Dataset	Upwork	freelancer	iguru
Skills ( <i>m</i> )	2,335	175	1,639
Workers ( <i>n</i> )	18,000	1,211	6,119
Tasks $(T)$	50,000	992	3,194
distinct	50,000	600	2,939
avg. similarity (Jaccard)	0.095	0.045	0.018
Average Skills/worker	6.29 11 88	1.45	13.07
Average Skills/task	41.00	2.00	5.24

#### Generation of the stream of tasks:

- Pick a random task as pivot.
- With probability **1-1/p**, pick the next task within those whose Jaccard similarity with the pivot is at least 0.5.
- With probability **1/p**, pick another random task as a pivot.

## Experiments: TFO vs. Heuristics



 $C_r = 4\lambda_r \quad \sigma_r = \lambda_r/10 \quad p = 100$ 

#### Generation of the stream of tasks:

- Pick a random task as pivot.
- With probability **1-1/100**, pick the next task within those whose Jaccard similarity with the pivot is at least 0.5.
- With probability **1/100**, pick another random task as a pivot.

# Experiments: TFO vs. Always Outsource



(a) UpWork: TFO vs. Always-Outsource



(c) Freelancer: TFO vs. Always-Outsource



(e) Guru: TFO vs. Always-Outsource

# Experiments: TFO vs. Always Outsource



(a) UpWork: TFO vs. Always-Outsource



(b) UpWork: <u>TFO-Adaptive</u> vs. Always-Outsource



(c) Freelancer: TFO vs. Always-Outsource



(d) Freelancer: T<u>FO-Adaptive v</u>s. Always-Outsource



(e) Guru: TFO vs. Always-Outsource



(f) Guru: <u>TFO-Adaptive</u>vs. Always-Outsource

## Conclusions

- Defined a novel online team formation problem in a hire-oroutsource setting
- Designed polynomial-time online algorithms with competitive approximation ratios
- Shown the applicability of our algorithmic solutions, by performing experiments using data from online outsourcing marketplaces
- Showed the practical use of the online primal-dual schema

#### Future work:

- Relax/test some of the modeling assumptions
- k-TFO: # of hired workers can be at most a fixed number k

## **Future directions**

#### Modeling

- Several human elements: capabilities, cooperation, etc.
- Application dependent

#### Learning

- Learning profiles of experts
- Learn coordination based on performance

#### Algorithmic

- Matching problems
- How to train experts
- Explore-exploit tradeoff

## **Future directions**

#### **Game-theoretic**

- Incentives for participation and rewarding mechanisms
- Issues on cooperation / altruism / trust

## **Thanks!**

#### **Questions, comments, etc.:**

#### **Stefano:** <u>http://www.dis.uniroma1.it/~leon</u>

